

## FINANCIAL STATEMENTS (April 1, 2015 to March 31, 2016)

## Consolidated Financial Statements

Consolidated Balance Sheet (As of March 31, 2016)

(Unit: thousand yen)

Assets		Liabilities	
Item	Amount	Item	Amount
Current assets	31,850,749	Current liabilities	14,653,131
Cash and deposits	14,159,778	Accounts payable-trade	400,068
Notes and accounts receivable-trade	1,427,048	Short-term loans payable	3,597,045
Securities	1,000,675	Current portion of long-term loans payable	4,097,830
Merchandise	12,265,974	Current portion of bonds	1,000,000
Supplies	50,756	Lease obligations	410,930
Deferred tax assets	588,953	Accounts payable-other	2,041,543
Other	2,361,449	Income taxes payable	423,046
Allowance for doubtful accounts	(3,886)	Provision for bonuses	272,263
Non-current assets	18,663,270	Provision for sales rebates	564,406
Property, plant and equipment	7,518,571	Provision for loss on store closing	42,989
Buildings and structures	4,845,892	Other	1,803,008
Land	141,643	Non-current liabilities	19,892,423
Leased assets	1,631,917	Bonds with subscription rights to shares	7,700,000
Construction in progress	43	Long-term loans payable	9,040,703
Other	899,074	Lease obligations	1,231,396
Intangible assets	1,353,268	Asset retirement obligations	1,483,181
Goodwill	291,536	Other	437,141
Leased assets	18,036	Total liabilities	34,545,554
Other	1,043,695	Net assets	
Investments and other assets	9,791,430	Shareholders' equity	15,998,827
Investment securities	746,469	Capital stock	3,652,394
Long-term loans receivable	33,190	Capital surplus	4,187,003
Deferred tax assets	627,893	Retained earnings	9,420,256
Guarantee deposits	8,221,980	Treasury shares	(1,260,826)
Other	253,580	Accumulated other comprehensive income	(30,361)
Allowance for doubtful accounts	(91,683)	Valuation difference on available-for-sale securities	79,226
		Foreign currency translation adjustment	(109,587)
		Total net assets	15,968,465
Total assets	50,514,020	Total liabilities and net assets	50,514,020

Note: Amounts are rounded down to the nearest thousand yen.

## Consolidated Statement of Income (April 1, 2015 to March 31, 2016)

(Unit: thousand yen)

Item	Amount	
Net sales		76,564,060
Cost of sales		30,760,366
Gross profit		45,803,694
Selling, general and administrative expenses		46,334,386
Operating loss		530,692
Non-operating income		
Gain from installment of vending machine	154,712	
Gain on sales of recycling goods	465,992	
Other	205,454	826,159
Non-operating expenses		
Interest expenses	182,598	
Share of loss of entities accounted for using equity method	2,742	
Foreign exchange losses	27,641	
Other	76,720	289,702
Ordinary income		5,764
Extraordinary income		
Gain on sales of investment securities	78,799	
Gain on sales of non-current assets	730	79,530
Extraordinary losses		
Loss on closing of stores	36,959	
Provision for loss on store closing	43,177	
Loss on sales of non-current assets	2,394	
Loss on retirement of non-current assets	5,690	
Impairment loss	130,838	219,059
Loss before income taxes		133,764
Income taxes-current	437,497	
Income taxes-deferred	(42,695)	394,801
Loss		528,566
Loss attributable to owners of parent		528,566

Note: Amounts are rounded down to the nearest thousand yen.

## Consolidated Statement of Changes in Equity

(April 1, 2015 to March 31, 2016)

(Unit: thousand yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	3,652,394	4,187,003	10,463,383	(1,137,165)	17,165,615
Changes of items during period					
Dividends of surplus			(514,560)		(514,560)
Loss attributable to owners of parent			(528,566)		(528,566)
Purchase of treasury shares				(123,661)	(123,661)
Net changes of items other than shareholders' equity					
Total changes of items during period	-	-	(1,043,127)	(123,661)	(1,166,788)
Balance at end of current period	3,652,394	4,187,003	9,420,256	(1,260,826)	15,998,827

	Accumulated other comprehensive income			Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	
Balance at beginning of current period	115,904	(78,408)	37,496	17,203,111
Changes of items during period				
Dividends of surplus				(514,560)
Loss attributable to owners of parent				(528,566)
Purchase of treasury shares				(123,661)
Net changes of items other than shareholders' equity	(36,678)	(31,179)	(67,857)	(67,857)
Total changes of items during period	(36,678)	(31,179)	(67,857)	(1,234,645)
Balance at end of current period	79,226	(109,587)	(30,361)	15,968,465

Note: Amounts are rounded down to the nearest thousand yen.

# Non-consolidated Financial Statements

Balance Sheet (As of March 31, 2016)

(Unit: thousand yen)

Assets		Liabilities	
Item	Amount	Item	Amount
Current assets	28,353,105	Current liabilities	14,123,033
Cash and deposits	12,856,634	Accounts payable-trade	488,489
Notes and accounts receivable-trade	967,706	Short-term loans payable	3,997,045
Securities	1,000,675	Current portion of long-term loans payable	4,097,830
Merchandise	10,462,824	Current portion of bonds	1,000,000
Supplies	38,798	Lease obligations	399,352
Prepaid expenses	1,090,538	Accounts payable-other	1,516,040
Deferred tax assets	477,672	Accrued expenses	1,377,892
Other	1,462,141	Income taxes payable	280,393
Allowance for doubtful accounts	(3,886)	Advances received	28,076
Non-current assets	22,442,224	Deposits received	106,338
Property, plant and equipment	6,385,143	Provision for bonuses	221,700
Buildings	3,785,705	Provision for sales rebates	528,690
Structures	269,364	Provision for loss on store closing	40,316
Furniture and fixtures	616,583	Asset retirement obligations	34,659
Land	141,643	Other	6,208
Leased assets	1,571,846	Non-current liabilities	19,870,234
Intangible assets	831,438	Bonds with subscription rights to shares	7,700,000
Goodwill	155,591	Long-term loans payable	9,040,703
Software	636,915	Lease obligations	1,206,488
Leased assets	18,036	Asset retirement obligations	1,392,700
Other	20,895	Other	530,342
Investments and other assets	15,225,642	Total liabilities	33,993,268
Investment securities	366,096	<b>Net assets</b>	
Shares of subsidiaries and associates	2,671,112	Shareholders' equity	16,732,052
Long-term loans receivable	33,190	Capital stock	3,652,394
Long-term loans receivable from subsidiaries and associates	3,484,761	Capital surplus	4,098,904
Deferred tax assets	561,718	Legal capital surplus	3,846,183
Guarantee deposits	7,958,248	Other capital surplus	252,721
Other	240,905	Retained earnings	10,317,223
Allowance for doubtful accounts	(90,390)	Legal retained earnings	17,707
		Other retained earnings	10,299,515
		General reserve	300,504
		Retained earnings brought forward	9,999,011
		Treasury shares	(1,336,469)
		Valuation and translation adjustments	70,009
		Valuation difference on available-for-sale securities	70,009
		Total net assets	16,802,062
Total assets	50,795,330	Total liabilities and net assets	50,795,330

Note: Amounts are rounded down to the nearest thousand yen.

## Non-consolidated Statement of Income (April 1, 2015 to March 31, 2016)

(Unit: thousand yen)

Item	Amount	
Net sales		65,930,788
Cost of sales		25,922,894
Gross profit		40,007,893
Selling, general and administrative expenses		40,249,344
Operating loss		241,450
Non-operating income		
Interest income	64,057	
Dividend income	7,659	
Rent income on facilities	40,586	
Gain from installment of vending machine	148,817	
Gain on sales of recycling goods	366,048	
Other	111,820	738,989
Non-operating expenses		
Interest expenses	184,246	
Rent expenses on facilities	26,993	
Other	78,277	289,517
Ordinary income		208,021
Extraordinary income		
Gain on sales of investment securities	78,799	
Gain on extinguishment of tie-in shares	24,749	103,548
Extraordinary losses		
Loss on valuation of shares of subsidiaries and associates	22,000	
Loss on closing of stores	18,168	
Provision for loss on store closing	40,316	
Loss on retirement of non-current assets	4,476	
Impairment loss	117,239	202,200
Loss before income taxes		109,369
Income taxes-current	291,869	
Income taxes-deferred	38,755	330,624
Loss		221,254

Note: Amounts are rounded down to the nearest thousand yen.

Non-consolidated Statement of Changes in Equity (April 1, 2015 to March 31, 2016) (Unit: thousand yen)

	Shareholders' equity									
	Common stock	Capital surplus			Retained earnings			Treasury shares	Total shareholders' equity	
		Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings	Other retained earnings				Total retained earnings
						General reserve	Retained earnings brought forward			
Balance at beginning of current period	3,652,394	3,846,183	252,721	4,098,904	17,707	300,504	10,737,377	11,055,588	(1,210,566)	17,596,320
Changes of items during period										
Dividends of surplus							(517,110)	(517,110)		(517,110)
Net loss							(221,254)	(221,254)		(221,254)
Purchase of treasury shares									(125,903)	(125,903)
Net changes of items other than shareholders' equity										
Total changes of items during period							(738,365)	(738,365)	(125,903)	(864,268)
Balance at end of current period	3,652,394	3,846,183	252,721	4,098,904	17,707	300,504	9,999,011	10,317,223	(1,336,469)	16,732,052

	Valuation and translation adjustments		Total net assets
	Valuation difference on available-for-sale securities	Total valuation and translation adjustments	
Balance at beginning of current period		98,201	17,694,521
Changes of items during period			
Dividends of surplus			(517,110)
Net loss			(221,254)
Purchase of treasury shares			(125,903)
Net changes of items other than shareholders' equity		(28,191)	(28,191)
Total changes of items during period		(28,191)	(892,459)
Balance at end of current period		70,009	16,802,062

(Note) Amounts are rounded down to the nearest thousand yen.